

190 NORTH TAMENEND AVENUE, NEW BRITAIN PA 18901 PETER@THECENTRIFUGEGUY.COM (267 252 3283

What You Don't Know Could Be Costing You Thousands

The cost of sludge concentration and disposal is one of the largest items in a plant's Operating Budget.
Reducing costs is not as simple as limiting polymer to 20 lb./ton. You have to know if adding \$5 more polymer will save you \$6 in disposal cost. How do you get more out of the centrifuge? Is the Polymer system OK? And when that's done, how to balance the costs?

This course, <u>Cost</u>
<u>Effective Centrifugation</u>
will change the way you
think about sludge. You
will learn how to diagnose
and fix problems you have
been living with (and
paying for) for years

I can tell you right now, that the training the centrifuge manufacturer gave you when they commissioned the equipment was just enough to operate it, and no more. Operating the dewatering system without understanding it runs up costs. Knowledge is the key to lowering your budget and keeping it low.

Every day I see plants wasting polymer and hauling excess water to the land fill, because no one taught the operators how to optimize the centrifuge and the systems connected to it.

Cost Effective Centrifugation will enable your operators to *really* understand what's going on inside the centrifuge, and how it will react to change.

This intensive one-day seminar will cover:

Water and the Sludge Particle.

What it is that makes sludge difficult to dewater.

The Basics of Centrifuges

How they work and what is happening inside. Including a simple, practical model for understanding the operation and control of centrifuges.

Troubles in the Wet End

What sort of things going on in the wet end of the plant will impact thickening and dewatering. Small changes can result in big improvements to the dewatering operation.

What's the Mystery about Optimization?

Pond Setting, Bowl speed, and Torque set points; how these can save you thousands of dollars each month!.

Understanding Polymers & Polymer Systems

Is the polymer system working well? Is the polymer reacting properly? Poor polymer make-up results in wasted polymer! You will learn the simple field tests to determine if the problem is with the polymer, the polymer makeup system, the sludge, or the centrifuge.

Polymer Contracts & Bidding

What's the best way to conduct a polymer trial to assure you get the best price?

Calculations for Operators

Common polymer calculations,
Basic centrifuge calculations: G force, Capture, Power

Basin Operations

The three things the operator should check daily.

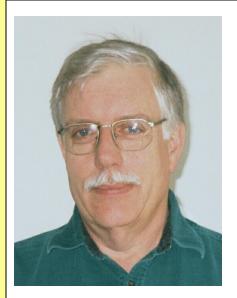
Operator logs and record keeping. Easy ways to measure the vibration level.

Maintenance & Repair

How to deal with repair shops. What to demand from them to minimize getting ripped off. Where to get parts, besides the obvious. How often should you really change the oil? Plus three home built tools to simplify maintenance.



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I will put the Centrifuge School on at your facility, tailored to your goals and operations. You are welcome to invite others to attend, up to a total of twenty people.

We also put the school on for Operators Associations